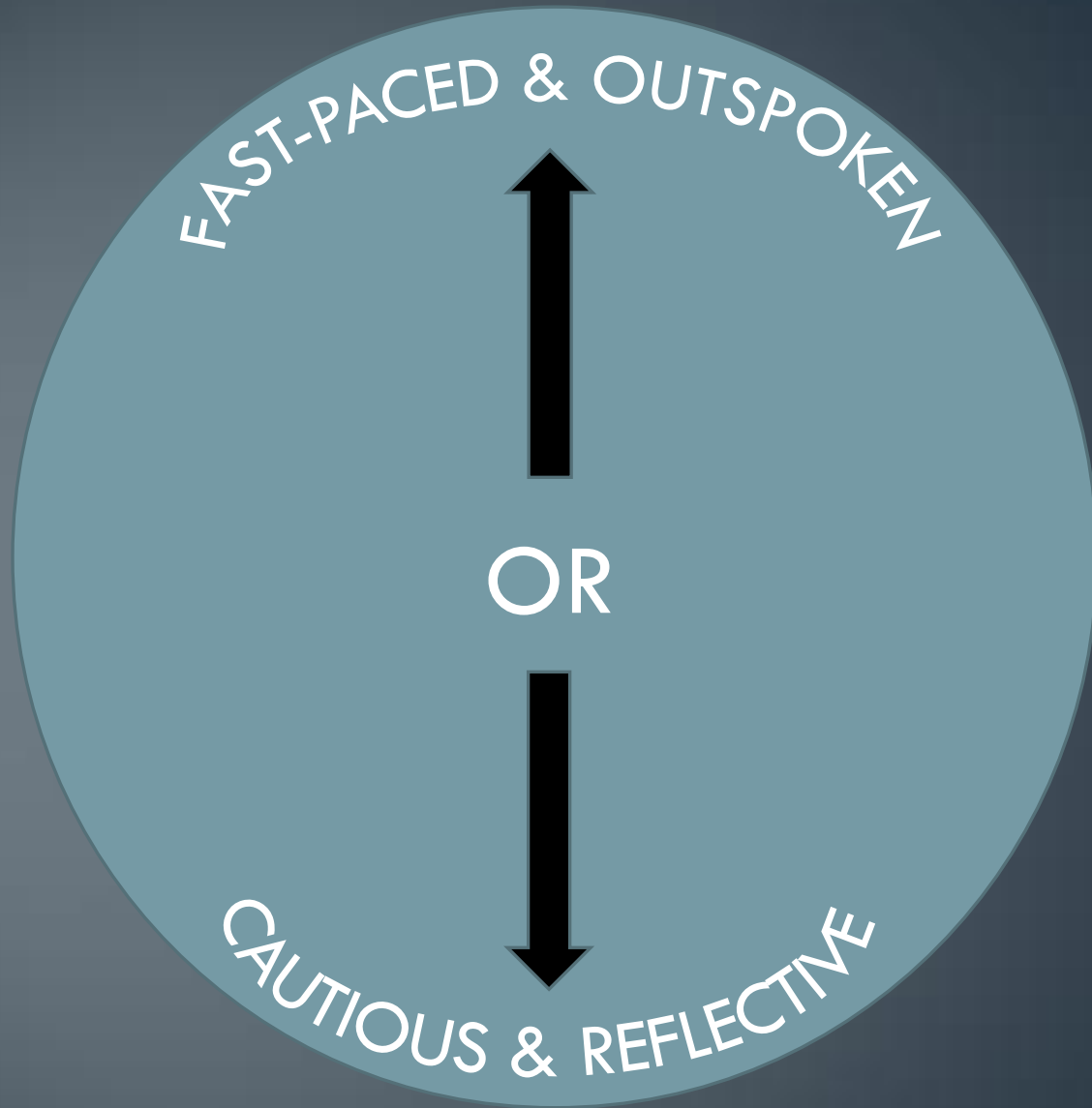
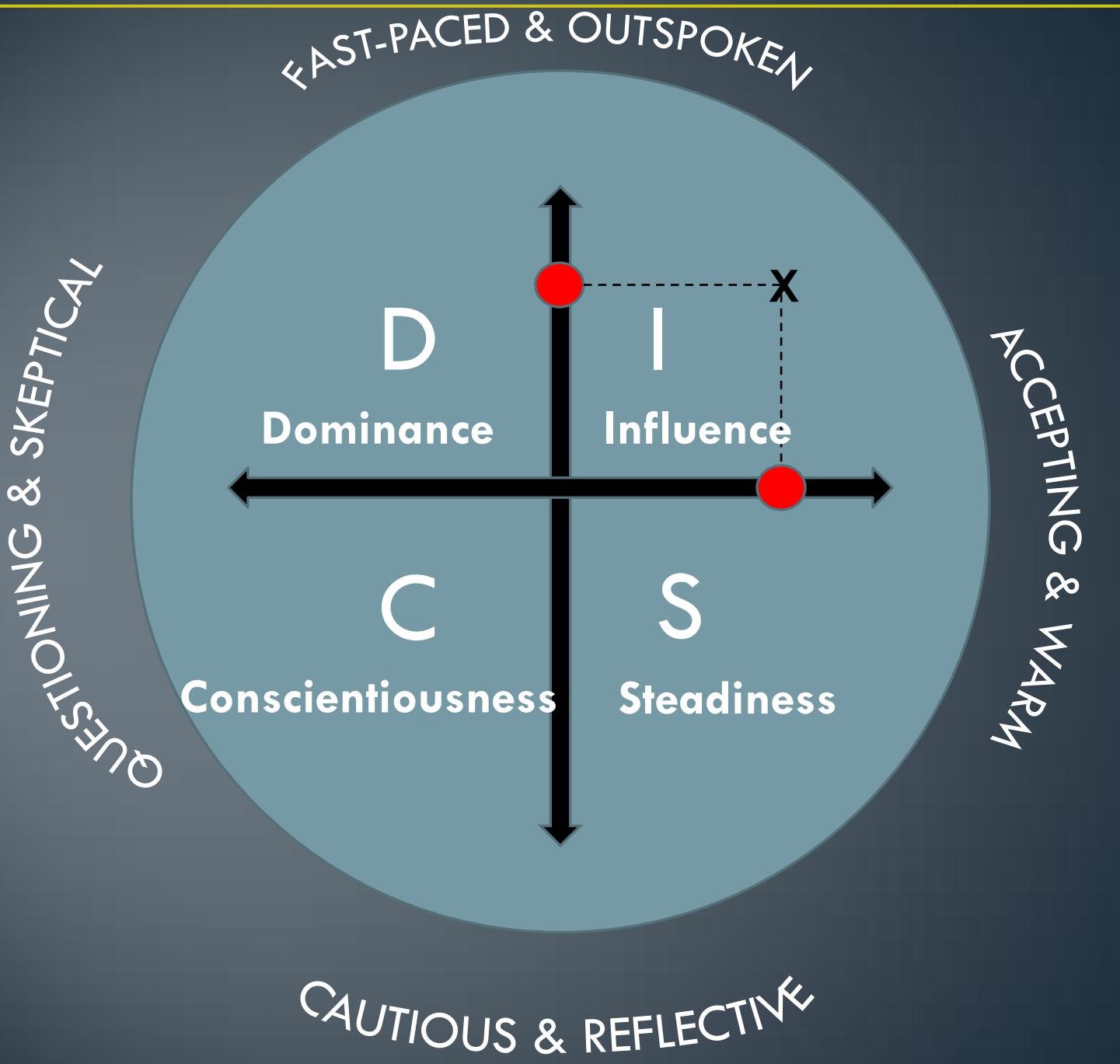


The West-East Axis



The North-South Axis



FAST-PACED & OUTSPOKEN

QUESTIONING & SKEPTICAL

ACCEPTING & WARM

CAUTIOUS & REFLECTIVE

D

I

C

S

Dominance

Influence

Conscientiousness

Steadiness

X



Dr. William Marston